

Month & Date	Tours -- 2013	Tour Co.	Pricing	Single Sup	Pre/Post Ext.	Comp Ratio	Revenue Earned	# Beds to Sell	Host or Lecturer	Ship	Itin.	Fional Pax #	NOTES
Jan.			RED means unconfirmed										
1/5 - 23	Tour A	XYZ	From \$3,850 - \$8,850 (AC=\$750 & TX=\$351)								Miami: Georgetown, Cozumel, Belize City, Santo Tomas (Guatemala), Roatan (Honduras), Puerto Limon (CR), Panama Canal Transit, Panama City(2), Manta (Ecuador), Guayaquil, Trujillo (Peru), Lima/Machu Picchu: Lima		
1/9 - 25	Tour B	XYZ	\$6,595 land \$8,167 SEA \$7,667 JFK AirTaxes=\$672								Nairobi, Masai Mara, Amboseli, Ngorongoro Crater, Serengeti, Lake Manyara, Nairobi		
1/12-29	Tour C	XYZ	\$3,995 - \$8595 Air=\$995(SEA) Port = \$395								Hong Kong(2), (10nt cruise), Manila (Philippines), Sandakan (Malaysia), Pare Pare; Unjung Pandeng, Lomok and Bali(3) (all Indonesia)		
Feb.													
	Tour A												
March													
	Tour A												
April													
	Tour A												
May													
	Tour A												

June													
	Tour A												
July													
	Tour A												
Aug.													
	Tour A												
Sept.													
	Tour A												
Oct.													
	Tour A												
Nov.													
	Tour A												
2014													
	ideas for Next Year's Schedule												